

2026 Apacer Technology Inc. Investor Conference

【Stock Code: 8271】

CEO C.K. Chang

2026/2/26

Disclaimer

- The predictive information mentioned in the present briefing and as promulgated simultaneously is set up on the grounds of the information obtained by the Company through internal and external sources. The operating outcome, financial conditions and outcome in business operation that might actually occur in the future, might possibly differ from these predictive information either explicitly or implicitly. The very reasons might come from a variety of risks and such factors might be beyond the control by the Company.
- The future outlook contained in the present briefing reflects the Company's perspective to date. In case of a change or adjustment toward such perspective in the future, the Company assumes no responsibility to remind or to update once more.

Agenda

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02

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Financial Performance



About Apacer

Overview

28 years **6** subsidiaries

3 biz scopes **3** strategy partners

\$356M in 2025 revenue
(NTD11.123B)

NTD6.7 in 2025 EPS

Business Scopes

Apacer's business scopes include industrial applications, consumer applications, and emerging applications, addressing diverse storage needs across established and innovative markets.



INDUSTRIAL APPLICATIONS

Memory Modules, Storage Devices and Value-added Solutions



CONSUMER APPLICATIONS

Hard Drive, SSD, Memory Card, USB and Gaming products



EMERGING APPLICATIONS

Smart IoT and Optical Solutions

Commitment to Corporate Responsibility



Environmental

- Achieved a **B score** in **CDP's Climate Change disclosure**
- Launching the World's First **Fully Lead-Free SSD**
- Hazardous industrial waste was **reduced by 5%** in 2025 compared to 2024



Social

- New Taipei City Department of Labor "**Family-Friendly and Workplace Equality**" Award Recognition
- Dual-track talent retention rate: **99%**
- Employee turnover rate below **2.0%**

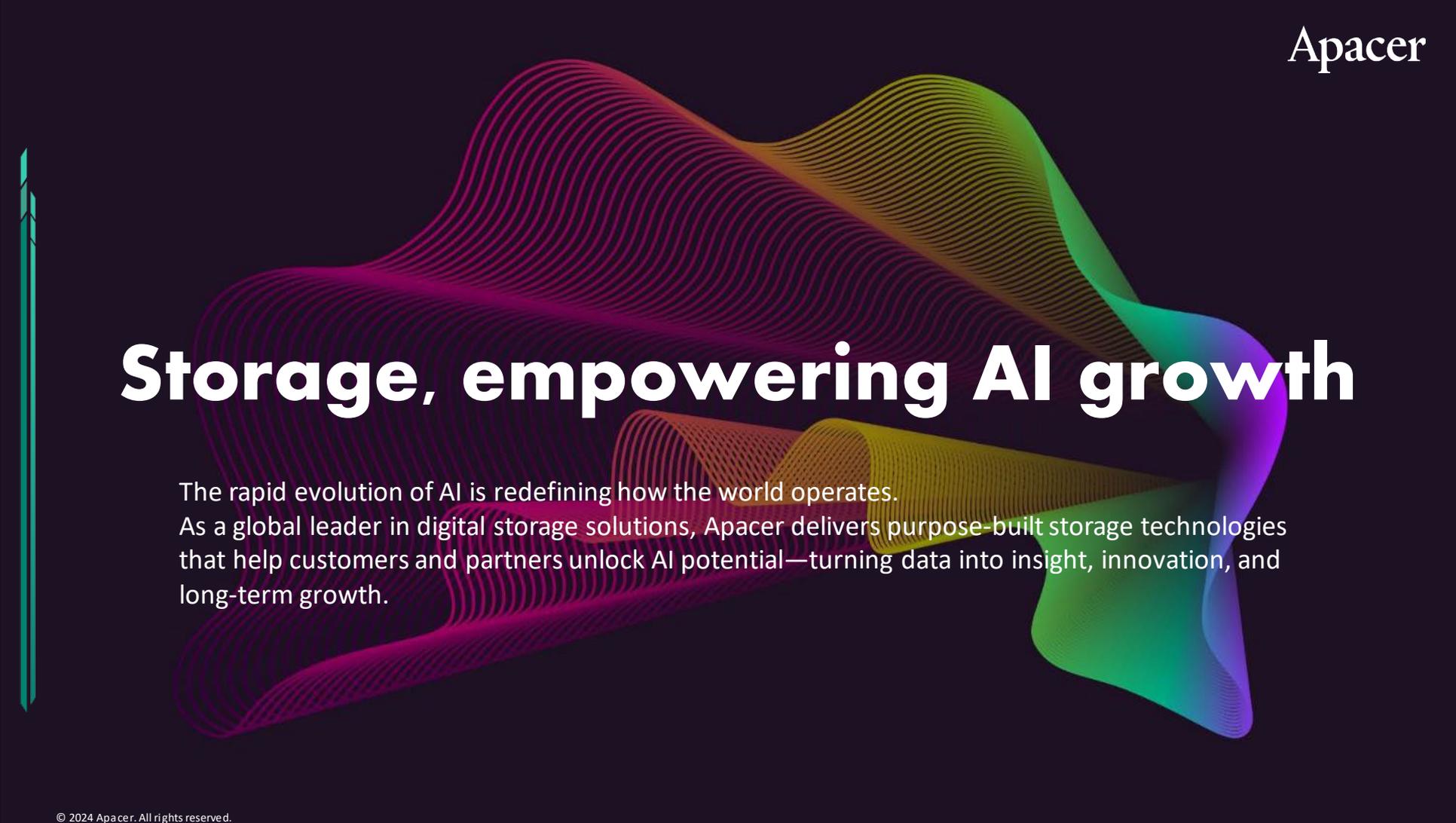


Governance

- Ranked **top 5%** of Corporate Governance Evaluation by TWSE (Market Value of NT\$5–10 Billion category)
- Received the **Best Taiwan Global Brand Award**
- Two products were honored with "**Best in Show**" awards at embedded world.



Business Strategies



Storage, empowering AI growth

The rapid evolution of AI is redefining how the world operates.

As a global leader in digital storage solutions, Apacer delivers purpose-built storage technologies that help customers and partners unlock AI potential—turning data into insight, innovation, and long-term growth.

Growth Momentums

Future Technology

- Value-added Service
- AI Applications & Technologies
- Smart IoT Management

Operational AI Transformation

- Improve efficient
- Strengthen Operation
- Create Complete Advantage

Niche Market

- Special Applications
- Customize
- High Value

Strategic Partnership

- Looking for Quality Partners
- Strategy for Alliances
- Future Blueprint

Future Technologies

Memory Storage computing

Future Technologies & Products-1

Edge AI Devices:

Remote Backup × Rapid Recovery × Enhanced Computing Performance

CoreSnapshot 3

(PCIe Solution)

Snapshot Backup Technology Series

CoreRescue

(PCIe Solution)

Simple, Instant On-site Recovery

CoreSpace

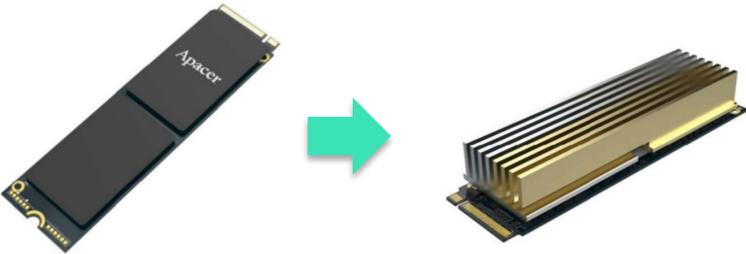
Storage Partitioning for Dedicated Applications



Future Technologies & Products-2

CoreGlacier 2

Advanced Thermal Management Technology-SSD



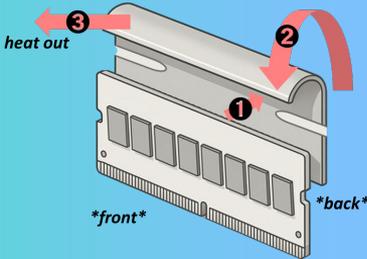
CoreGlacier

CoreGlacier 2

GraTherX™

Patented Graphene Heat Spreader Design - DRAM

【 Operating Principle 】



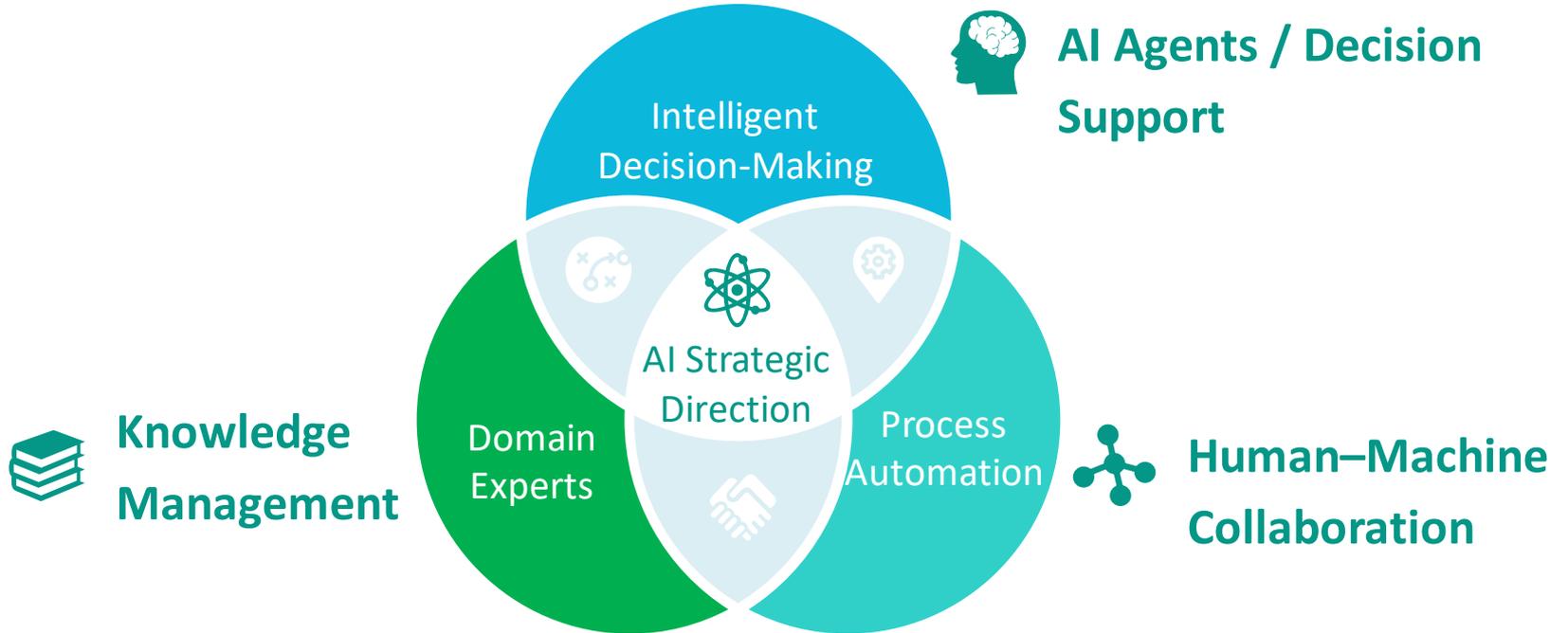
【 Integrated Dual-Sided Thermal Conduction Design 】



- 1. Dual-Sided Temperature Differential $< 1^{\circ}\text{C}$
- 2. Average Temperature Reduction of 20–25%

AI-Driven Operational Transformation

Amid the global AI wave, enterprises are evolving from digital operations to AI-powered intelligent collaboration.



Business Strategies



Capturing Flagship Clients in Key Segments.



Data-Driven Operational Excellence.



Expanding Retail Footprint in Western Markets.



Strategic Inventory & Procurement Alignment.



Recent Milestones and Business Updates

ePaper

Special Applications



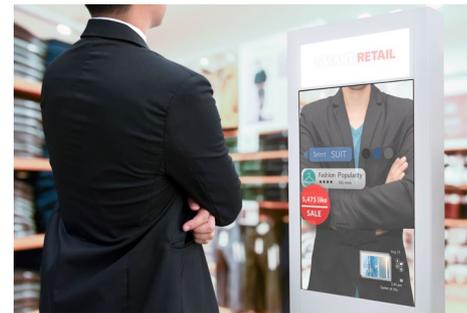
Smart Transportation

Bus stop signage



Smart City

Smart Parking Terminal/
Parking Fee Kiosk



Smart Retailer

Advertisement

Emerging Application Division

Driving dual-engine growth in Intelligent Automation and AIoT through AI value-addition and technical deepening.

Automation Intelligence

Optical Inspection Equipment ODM Services

-AR/VR devices -Panels -Semiconductors -Biotech

AI + AOI Smart Inspection System Development

Smart Factory Production Line Automation
Spectral Optical Detection Instruments

Optical Inspection +
Automation Equipment

AIoT (AI + Internet of Things)

Industry 4.0 Factory AIoT Integration Smart Manufacturing Environmental Management Systems

-AI Recognition- Intelligent Sensing & Monitoring -
ESG Energy Monitoring

XR Simulation Training & Industrial Safety
Applications
Customized Proactive Disaster Prevention
Systems

Industrial IoT +
XR Applications



Market Trends

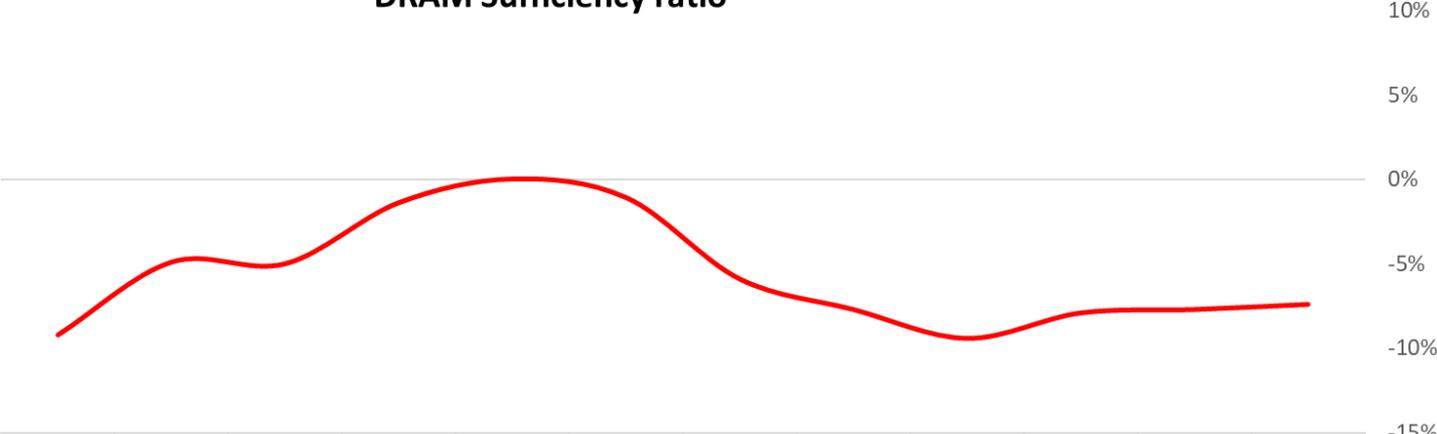


Price going up.....

- Controller 、 IC 、 Glass Fiber Cloth
- Silver, Palladium, Copper, Tin, Tantalum, Aluminum

DRAM

DRAM Sufficiency ratio

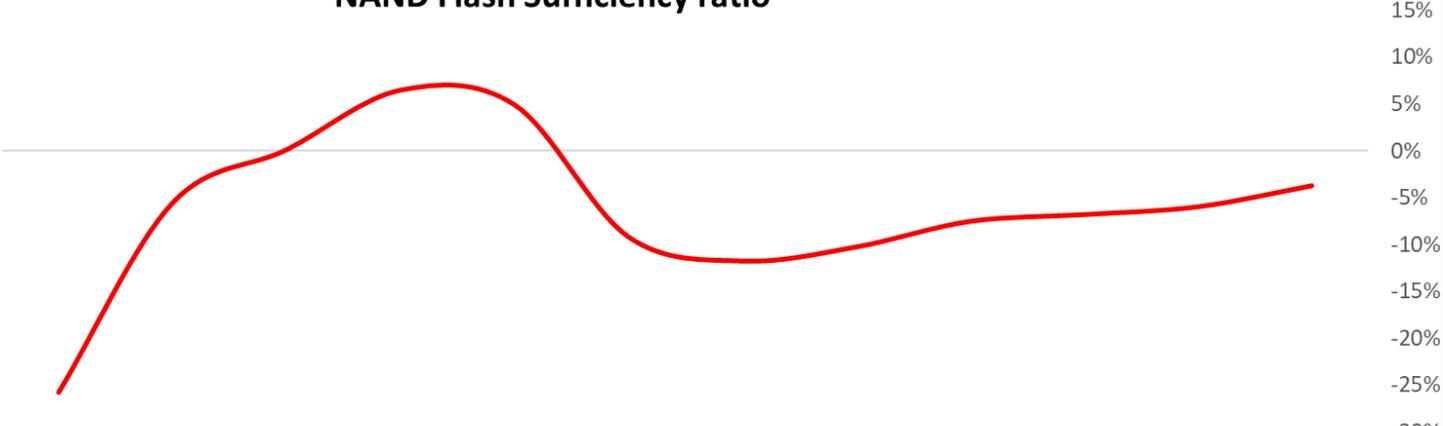


	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25	1Q26E	2Q26F	3Q26F	4Q26F
— Sufficiency ratio (RS)	-9.2%	-4.9%	-5.0%	-1.4%	0.0%	-1.1%	-5.9%	-7.7%	-9.4%	-7.9%	-7.7%	-7.4%

Source: TrendForce, Jan, 2026

NAND Flash

NAND Flash Sufficiency ratio



	1Q24	2Q24	3Q24	4Q24	1Q25	2Q25	3Q25	4Q25	1Q26E	2Q26F	3Q26F	4Q26F
— Sufficiency ratio (RS)	-25.8%	-5.6%	0.1%	6.5%	4.9%	-9.2%	-11.8%	-10.3%	-7.5%	-6.8%	-6.0%	-3.7%

Source: TrendForce, Jan, 2026



Financial Performance

Income Statement(consolidated)

Unit: In Millions of New Taiwan Dollars, Except Earnings Per Share

	2025		2024		YoY
	Amount	%	Amount	%	%
Net revenue	11,124	100	7,837	100	42
Cost of good sold	8,816	79	6,536	83	35
Gross profit	2,308	21	1,301	17	77
Operating expenses	1,284	12	994	13	29
Income from operation	1,024	9	307	4	234
Non-operating incomes	54	- 1	42	-	29
Income before income tax	1,078	10	349	4	209
Net income	879	8	292	4	201
Basic earnings per share	6.70		2.18		

Balance Sheet(consolidated)

Unit: In Millions of New Taiwan Dollars

	2025/12/31		2024/12/31		YoY
	Amount	%	Amount	%	%
Cash and cash equivalents	853	9	1,073	17	(21)
Notes and accounts receivable	1,487	16	860	14	73
Inventories*	4,814	53	1,327	21	263
Property, plant and equipment	907	10	905	15	0
Other Financial assets	516	6	1,446	23	(64)
Total assets	9,289	100	6,212	100	50
Short-term loans	1619	17	289	6	460
Accounts payable	1,353	15	781	13	73
Total liabilities	4,136	45	1,587	26	161
Common stock	1,281	14	1,287	21	0
Total equity	5,152	55	4,625	74	11

*Inventory turnover days

127days

79days

Cash Flow(Consolidated)

Unit: In Millions of New Taiwan Dollars

	2025	2024
	Amount	Amount
Income before income tax	1,078	349
Adjustments	(3,132)	(504)
Net cash used by operating activities	(2,054)	(155)
Net cash generated by investing activities	874	98
Net cash generated by financing activities	978	40
Effect of exchange rate changes	(18)	29
Net (decrease)increase in cash and cash equivalents	(220)	12
Cash and cash equivalents, beginning of period	1,073	1,061
Cash and cash equivalents, end of period	853	1,073

Dividend



Unit : New Taiwan Dollars

■ EPS ■ Dividend ■ Additional Paid-in Capital

2025 Share of Revenue

DRAM

50.48%

NAND Flash

48.14%

Others

1.38%

